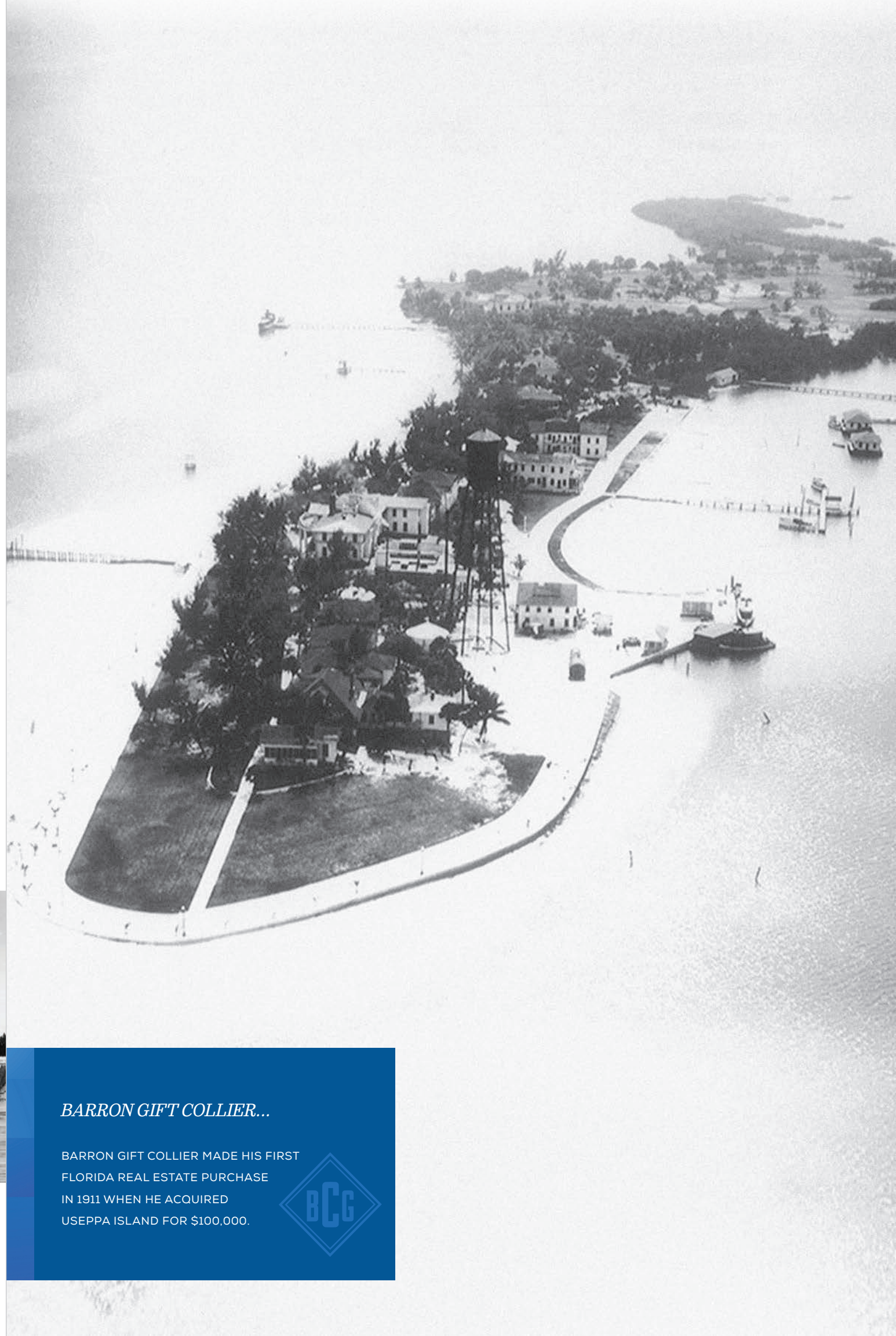




A LEGACY
OF VISION



BARRON GIFT COLLIER...

BARRON GIFT COLLIER MADE HIS FIRST FLORIDA REAL ESTATE PURCHASE IN 1911 WHEN HE ACQUIRED USEPPA ISLAND FOR \$100,000.

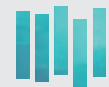


Our namesake, Barron Gift Collier, was an ahead-of-his-time visionary with an extraordinary resume of business success and accomplishments. Where others saw obstacles, he saw opportunities. And when there wasn't a clear path, he made one. His legacy continues to drive us today.



Seeing what could be and building it.

It was 1911 when Barron Gift Collier first began investing in Florida real estate. Through the years, those real estate investments have dramatically expanded in terms of geo-diversity and scope. Today we are a trusted partner in ventures ranging from raw land development and master-planned communities to a spectrum of commercial and retail projects. While some companies shy away from difference making, in favor of the tried and true, our real estate division has a portfolio full of imaginative projects, large and small. And a team of visionary people evaluating and creating opportunities all over the country.



BARRON COLLIER
REAL ESTATE

- › Commercial
- › Land Bank
- › Master-Planned Communities
- › Multi-Family
- › Office
- › Self Storage
- › Single-Family



AVE MARIA

Can you imagine building a town from the ground up? The placemaking considerations involved? How about making a phone call to inquire if a university in Michigan would be willing to move to property in rural Southwest Florida? It was, by anyone's definition, an audacious vision. But a clear one. And today, Ave Maria garners Community of the Year recognition, year after year, with Ave Maria University a central part of the town.



BARRON GIFT COLLIER...

IMAGINED SOUTHWEST FLORIDA AS A VACATION AND RESIDENTIAL PARADISE, WHEN HIS FRIEND, NO LESS THAN J.P. MORGAN, COULD NOT SEE IT, AND DISCOURAGED THE INVESTMENT.





Creating purpose out of possibility.

Offering everything from civil engineering to construction management and general contracting, Peninsula Engineering continues to advance and grow a future-focused vision of Southwest Florida and beyond. While our resources and scope are those of a large company, our business values are personal and relationship oriented. Our team represents a robust resume of experience from residential and commercial to municipal and institutional. And our projects are manifestations of that experience: communities, schools, office parks, shopping and dining, hotels and golf courses.



- › Land Development
- › Civil Engineering
- › Construction Management
- › Landscape Architecture
- › Environmental Permitting
- › Planning & Zoning Services

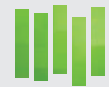
BARRON GIFT COLLIER...

WAS INSTRUMENTAL IN THE COMPLETION OF THE 251-MILE TAMiami TRAIL—CONNECTING TAMPA AND MIAMI—AT A TIME WHEN THERE WASN'T A FIRST CLASS MILE OF ROAD IN ALL OF THE COUNTY.



Success rooted in imagination.

Agricultural holdings for Barron Collier Companies exceed 80,000 acres and extend from citrus farming and land leasing to sod farming and cattle ranching. Our citrus farms of approximately 10,000 acres produce close to 2 million boxes per year. Our sod farm has specialized in premium sand-grown grasses and Bahia sod for the better part of two decades. And our cattle ranch, in operation since the 1950s, is one of the largest in Florida—running a Brahmin-mix herd of 5,000. We also play a major role leasing land to independent growers in Southwest Florida, and finding new and improved ways to grow the area's reputation as an agricultural leader for the whole country.



BARRON COLLIER
AGRICULTURE

- › Citrus
- › Sod
- › Land Leasing
- › Cattle



BARRON GIFT COLLIER...

MADE ONE OF HIS EARLIEST FLORIDA INVESTMENTS IN MARSH SEEDLESS GRAPEFRUITS, GROWN AT DEEP LAKE. IT PAID DIVIDENDS ALMOST IMMEDIATELY, WHEN HE SHIPPED THE GRAPEFRUITS TO NEW YORK FOR GUESTS HAVING BREAKFAST AT HOTELS LIKE THE WALDORF ASTORIA.





BARRON COLLIER
RELATED SERVICES

- › Ave Maria Utility Company
- › Barron Collier Commercial Property Management
- › Collier Environmental Services
- › Collier Insurance Agency
- › Collier Resources
- › Panther Island Mitigation Bank

The constant inspiration of *better*.

The absence of a service, or initiative necessary to launch a good idea, never stopped Barron Gift Collier. If the business he needed didn't exist, he started one. If the momentum for the idea wasn't there, he ignited it. It's fair to say today, Barron Collier Related Services are extensions of this mindset. They include:

- › **Ave Maria Utility Company** is a full-service utility provider with the community principles of sustainability and conservation at its core.
- › **Barron Collier Commercial Property Management** are specialists in the management of office buildings, shopping centers, and retail facilities.
- › **Collier Environmental Services** focuses on the restoration and enhancement of environmentally sensitive lands. As of 2021, over 5,000 acres of land have been restored, enhanced, monitored and/or managed by our services.
- › **Collier Insurance Agency** provides clients with title and closing services for both residential and commercial real estate transactions.
- › **Collier Resources** manages the family's mineral holdings, as well as engaging in businesses that include agricultural operations, land management, real estate development, oil and gas production, and the conveyance of land for preservation.
- › **Panther Island Mitigation Bank** created to offset impacts of development in Southwest Florida through the restoration, enhancement, and preservation of 2,778 acres of valuable wetlands.

BARRON GIFT COLLIER...

WAS APPOINTED SPECIAL DEPUTY COMMISSIONER FOR PUBLIC SAFETY IN NEW YORK CITY. WHILE SERVING IN THE ROLE, HE ORIGINATED THE YELLOW LINE DIVIDING THE STREET INTO TWO SIDES.



A history of forwards and firsts.

Barron Gift Collier began building his fortune in Memphis, Tennessee with street lamps, and grew it exponentially in New York—with streetcar advertising that extended to metropolitan areas across the country. His neighbor there was J.D. Rockefeller, and he counted as friends, J.P. Morgan, and Harvey Firestone. He fell in love with Southwest Florida, envisioning a future others could not, investing in land holdings that at one point exceeded 1,000,000 acres. In breathing life into the vision, he brought the first telephone service, first railroad, first newspapers, and first bus company to the Naples area.

His sons, Barron, Sam, and Miles assumed management of the company, following their service in World War II, and it's been a family enterprise ever since.



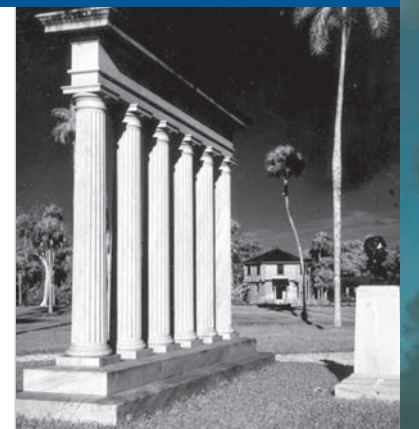
BARRON GIFT COLLIER...

WAS A FOUNDER OF THE INTERNATIONAL CRIMINAL POLICE ORGANIZATION, COMMONLY KNOWN AS INTERPOL. THE ORGANIZATION FACILITATES WORLDWIDE POLICE COOPERATION AND CRIME CONTROL, AND NINE FOREIGN GOVERNMENTS DECORATED HIM FOR HIS ROLE AS A FOUNDER.



Over the years, the Barron Collier Companies has grown from a land holding company to one of the largest diversified companies in Southwest Florida. From early on, our success has come with an abiding sense of responsibility to this place. That responsibility manifests itself in conservation projects and initiatives that include:

- > **Pioneering the Rural Land Stewardship Program.** The ground-breaking program limits developmental footprint and has preserved 17,000 acres for wildlife protection.
- > **Florida Panther Protection Program.** This collaborative program protects the panther habitat in Eastern Collier County.
- > **Big Cypress National Preserve.** Established in 1974, on land conveyed by the Collier family, this was the nation's first national preserve.
- > **Collier Seminole State Park.** The park was created by Barron Gift Collier and donated to the county, as a memorial for the Seminole Wars.
- > **Environmental Preservation Initiatives.** The Collier family has also been instrumental in the creation of Rookery Bay, Corkscrew Swamp Sanctuary, Fakahatchee State Strand, and The Ten Thousand Islands, some of Southwest Florida's most treasured environmental preservation initiatives.





BARRON GIFT COLLIER...

BROUGHT THE FIRST TELEPHONE SERVICE, FIRST RAILROAD, FIRST NEWSPAPERS, AND FIRST BUS COMPANY TO SOUTHWEST FLORIDA.



Investing in tomorrow, today.

Land Banking has been a part of our real estate investment strategy for the better part of five decades. Our confidence in it is rooted in two things. One, the simple fundamental of putting our money behind our expertise in a tangible fixed asset. And, two, the often overlooked appeal and appreciation of something raw and undeveloped—requiring patience for its possibility, and a forward-thinking point of view.



LAND BANKING

We frequently joint venture with home builders to acquire and develop residential land. Or, sell land we hold to a home builder in agreed-upon phases.



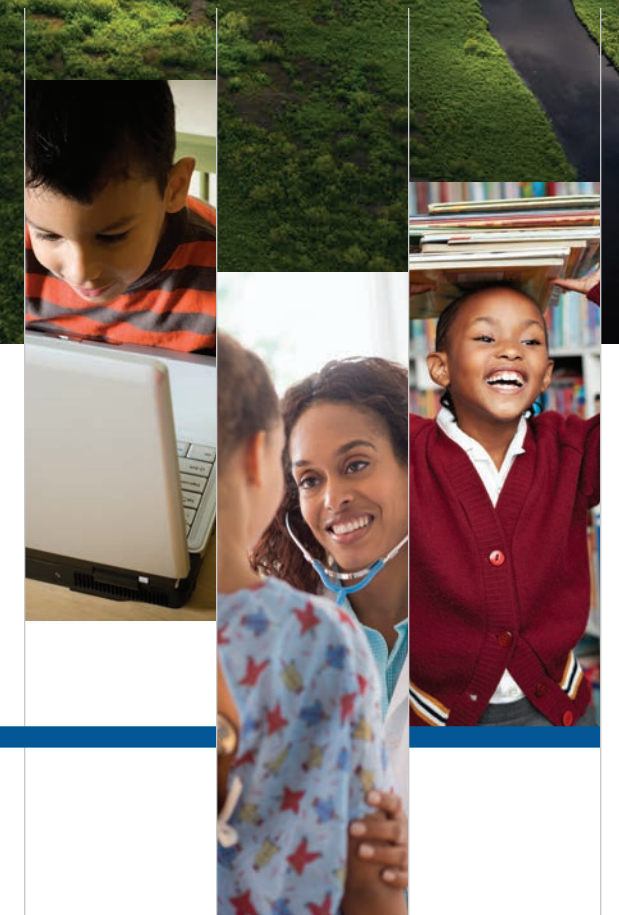
We are all Barron Collier Companies

The backgrounds and career paths of our team reflect the independent spirit and diverse interests of our founder. Like him, they passionately serve their communities on boards and in other positions of responsibility. And they constantly look to pursue growth in their professional lives, as well as devoting themselves personally to the betterment of the world around them.



BARRON COLLIER JR. FOUNDATION

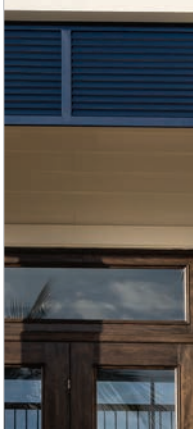
Barron Collier Companies gives back significantly through the Barron Collier Jr. Foundation. The foundation makes grants available for educational, children's, healthcare, and environmental causes and charities.



Our future is the most exciting thing of all.

Barron Gift Collier passed along a unique characteristic to The Barron Collier Companies—the ability to envision an idea, as well as its benefit for the future. Through the years, a visionary focus has kept us growing and resulted in some amazing things. And it continues to push us toward pathways of growth. We challenge everyone associated with The Barron Collier Companies to think in visionary ways. Which makes the future the most exciting thing to envision of all.





BARRON COLLIER COMPANIES
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